

# Use GSA HCaTS SB

## to Obtain Best Value Solutions for Complex Human Capital and Training Service Requirements!

### What is GSA HCaTS SB?



**Human Capital and Training Solutions Small Business (HCaTS SB) is a new streamlined, strategically sourced contract vehicle that allows all agencies to procure customized human capital management and training services.** Key service areas include: 1) Customized Training and Development Services, 2) Customized Human Capital Strategy Services, and 3) Customized Organizational Performance Improvement. HCaTS SB is made up of two NAICS Code Pools. The primary NAICS Code for the work being done drives the Pool selection for Task Order distribution. The HCaTS SB awardees on this multiple award, IDIQ contract are innovative, capable and reliable service providers—the best of the best.

HCaTS SB Pool 2 has a small business size standard of \$15 million and includes Performance Excellence Partners' (PEP's) primary NAICS Code, 541611.

**PEP was selected as one of only 36 Pool 2 awardees from the 75+ companies that applied.**



**Performance Excellence Partners (PEP) has been vetted by GSA and found to be a highly capable, best in class service provider.**

PEP is eligible to bid on:

- All Task Orders issued under a Pool 2 NAICS Code
  - 541611: Administrative Management and General Management Consulting Services
  - 541612: Human Resources Consulting Services (2007), Human Resources and Executive Search Consulting Services (2002)
  - 541613: Marketing Consulting Services
  - 541618: Other Management Consulting Services
  - 611710: Educational Support Services
- Pool 2 Task Orders set aside for WOSBs.
  - PEP is one of thirteen WOSB contractors in Pool 2.

### Why Use HCaTS SB?

**Easy access to best-in-class solution providers!**

**Reliable, flexible, fast and efficient procurement!**

- Allows for any contract type or any hybrid mixtures!
- Offers pricing at the task order level.
- Reduces costs and allows for better service by leveraging the purchasing power of the entire Federal government through Category management.
- Offers self service or assisted service access to human capital solutions.



## Why Use HCaTS SB?

*Continued*

- Provides longer-term planning for complex program requirements with a program ceiling of \$2.3 billion for Pool 2.
- Supports set-asides and exclusive task order competition among SB categories, including 8(a), EDWOSB, HUBZone, SDVOSB, and WOSB.

### Meet or exceed your small business goals!

- Ordering Agency gets the small business credit.

### Enjoy quality proposals, professional conduct, and exceptional performance!

## How Do COs Use HCaTS SB?

### Two Options:

#### Self Service

- Request an HCaTS Delegation of Procurement Authority (DPA) and complete the 90 minute training (via webinar, conference call or in-person).
  - <http://www.gsa.gov/portal/content/129566>
- Conduct market research or build/finalize the Task Order as appropriate. Refer to:
  - [HCaTS Ordering Guide Summary for Ordering Contracting Officers](#)
  - [HCaTS Resource Directory](#)
  - Both available on the GSA HCaTS Website Resource Directory page: <https://www.gsa.gov/acquisition/products-services/human-capital/hcats-and-hcats-small-business/hcats-research-tools>

#### Assisted Service

- The Office of Personnel Management (OPM), supported by GSA's Assisted Acquisition Services contracting expertise, performs the acquisition on behalf of the customer agency and provides pre- and post-award support. An Inter-Agency Agreement is required.

### HCaTS SB Pool 2 NAICS Codes

NAICS CODE	NAICS TITLE
541611	Administrative Management and General Management Consulting Services
541612	Human Resources Consulting Services
541613	Marketing Consulting Services
541618	Other Management Consulting Services
611710	Educational Support Services



#### POINT OF CONTACT

**Jaime Ramirez**, Vice President

Phone **714.374.1140**

Mobile **714.614.5674**

[jramirez@PerformExcel.com](mailto:jramirez@PerformExcel.com)